



New ACE Product Initiative for the Swiss Chemical Industry

The chemical industry provides a decisive contribution to the life of modern mankind through its products and activities: Many products of daily life have a surprisingly high content of substances provided by the chemical industry.

Swiss speciality chemical companies have been at the forefront of the international markets for decades, not only the big multinational corporations, but also many small and medium-sized enterprises which pursue their successful niche strategies. In addition to the well-known large companies, the sector consists of around 1'000 smaller and medium-sized enterprises, geographically spread over the whole of Switzerland.

The chemical industry is a particularly dynamic part of the Swiss economy the industry provides the largest export surplus of all industrial sectors to the trade balance of Switzerland. International exports, Europe and America each share about 40 % of the sales, while Asia accounts for 17 %, leaving Switzerland with a very small domestic market

What has made the Swiss chemical industry so successful internationally?

- Scientific innovation, which is the basis for the Swiss chemical and industry's economic success
- World-wide marketing strategy of specialties, which is based on the manufacturing and sale of innovative high-value products
- World class standards of quality control, health and safety and environmental protection
- Flexibility, which makes the small to medium sized companies perfect outsourcing partners for the big companies in the sector



ACE Insurance (Switzerland) Ltd.
Bärengasse 32
CH-8001 Zurich
Switzerland

tel. +41 (0)43 456 76 00
fax +41 (0)43 456 76 01
Info.ch@acegroup.com
www.aceeurope.ch

Contact:

Max Roth
Casualty Manager

Phone: +41 43 456 76 10
Email: max.roth@acegroup.com

ACE is an underwriting company and we pride ourselves on our ability to understand the unique needs of our customers and to offer them tailor made products and services. We work with professional brokers who are able to provide us with good quality risk information to enable us to individually underwrite risk and avoid the application of general market terms and conditions. We have the skills and capabilities to differentiate between different risk profiles within the sector.

Ace understands the specificities of the chemical industry and its insurance requirements on a global basis. We have great expertise in the USA in the chemical segment where we are an important insurer in this sector. We can offer international solutions to small, medium and large customers for primary, excess and umbrella casualty products. We are flexible, innovative and dynamic, closely reflecting the characteristics of the chemical industry itself.



Why ACE?

ACE is a leading global insurance and reinsurance company, providing a broad range of products and services to local and multinational companies. The ACE Group employs 16,000 people in over 50 countries around the world and conducts business through strategic network partners in 140 countries.

ACE is committed to meeting customer needs through:

- Flexibility to handle most circumstances
- A strong capital base that can deal with major exposures
- A wide variety of innovative products and services
- An international network of claims centres and risk control professionals who know how to help clients reduce risk and loss costs